

Single Investment Property				
Maximum LTV/CLTV		≥1.00		
Minimum Credit Score	Maximum Loan Amount	Purchase	Rate and Term Refinance	Cash-Out Refinance
700	\$1,000,000	80%	75%	75%
	\$1,500,000	80%	75%	75%
	\$2,000,000	75%	70%	70%
	\$3,000,000	70%	65%	65%
	\$3,500,000	70%	65%	N/A
660	\$1,000,000	75%	75%	70%
	\$1,500,000	75%	70%	70%
	\$2,000,000	70%	65%	65%
	\$2,500,000	70%	65%	65%
	\$3,000,000	65%	N/A	N/A
640	\$1,000,000	75%	70%	N/A
	\$1,500,000	65%	65%	N/A
	\$2,000,000	65%	N/A	N/A
	\$3,000,000	60%	N/A	N/A
Maximum LTV/CLTV		< 1.00		
700	\$1,000,000	75%	70%	70%
	\$1,500,000	75%	70%	70%
	\$2,000,000	70%	65%	65%
	\$2,500,000	65%	N/A	N/A
	\$3,000,000	60%	N/A	N/A
680	\$1,000,000	70%	65%	N/A
	\$1,500,000	70%	65%	N/A
	\$2,000,000	65%	60%	N/A
	\$3,000,000	60%	N/A	N/A
660	\$1,000,000	65%	N/A	N/A
Property Type				
- Single family: Attached/Detached 2-4-Units and Condominiums: Max LTV/CLTV Purchase 75%, Refinance 70% - Condo Hotel: Max LTV/CLTV Purchase 75%, Refinance 65%, Max Loan Amount \$1,500,000 - Rural: Max LTV/CLTV Purchase 75%, Refinance 70%				
Housing History	Credit Event Seasoning	Investor Experience		
1x30x12 – no reduction 0x60x12 – Purchase Max 70% LTV, Refinance Max 65% LTV	BK/FC/SS/DIL/PreFC/MC: ≥36 months – no reduction ≥24 months – Purchase Max 75% LTV, Refinance Max LTV 70% Forbearance, Modification, or Deferral: >12months	Experienced Investor: Borrower/guarantor must have a history of owning and managing commercial or non-owner occupied residential real estate for at least 1 year in the last 3 years First Time Investor: Borrower/guarantor who is purchasing an investment property for the first time, meaning they have not previously owned a property intended for rental income, resale or other investment purposes: - First time investors eligible subject to the following restrictions: - First time homebuyer not allowed - Minimum credit score: 700 ≥36 months seasoning from any credit event 1-unit only - DSCR > 1.00 - Must own a primary residence First Time Homebuyer: Not eligible except as allowed in Seller Guide		
Unleased Properties	All long-term rental refinances: Vacant or unleased property is allowed subject to Max LTV 70%. Not applicable for short-term rentals, see short-term rental income section for specific criteria.			
State Eligibility				

- State Overlays for CT, FL, IL, NJ, NY: Purchase Max LTV/CLTV 75%, Refinance Max LTV/CLTV 70%, and Max loan amount \$2.0MM - IL, NY: 2-4-units not eligible - Ineligible: Baltimore City, MD - Ineligible locations: Puerto Rico, Guam, and the US Virgin Islands	
Declining Market	
If the appraisal report identifies the property in a declining market: Purchase Max LTV/CLTV 75%, Refinance Max LTV/CLTV 70%, and Max loan amount limited to \$2.0MM	
General Requirements	
Product Type	- Fixed Rate Terms: 15-, 30-, 40-year - ARMS: 5/6, 7/6, 10/6 with 30-year term
Interest Only (I/O)	- Minimum Credit Score: 680 - Max LTV: Purchase 75%, Rate & Term: 75%, Cash-Out 70% 40-year term ARMs eligible with I/O feature
Loan Amounts	- Minimum: \$100,000 - Maximum: \$3,500,000
Loan Amount < \$150K	Max LTV/CLTV: Purchase 70%, Refinance 65% (Min DSCR 1.25)
Loan Purpose	- Purchase, Rate & Term Refinance, Cash-Out Refinance - Non-Arm's Length transactions are ineligible
Occupancy	Investment
Eligible Borrower	U.S. Citizen • Permanent Resident Alien • Non-Permanent Resident Alien: Max LTV/CLTV 80%
Acreage	Property up to 5 acres
Max Cash-In-Hand	- LTV ≥ 65%: \$500,000 - LTV < 65%: \$1,000,000 Total equity withdrawn cannot exceed these limits (not applicable to delayed financing transaction)
Appraisals	- FNMA Form 1004, 1025, 1073 with interior/exterior inspection. Appraisal review product required unless 2nd appraisal obtained 2nd appraisal required for loans > \$2,000,000
Income Requirements	
Income	Long-Term Rental Documentation and DSCR Calculation Purchase Transactions: - Monthly Gross rents are the monthly rents established on FNMA Form 1007 or 1025 reflecting long-term market rents - If the subject property is currently tenant occupied, the 1007 or 1025 must reflect the current monthly rent. Monthly gross rent is to be evaluated for each unit individually - If using the lower of the actual lease amount or estimated market rent, nothing further is required - If using a higher actual lease amount, evidence of 2 months of receipt is required, and the lease amount must be within 120% of the estimated market rent from the 1007/1025. If the actual rent exceeds the estimated market rent by more than 120%, the rents are capped at 120% - If using a higher estimated market rent from 1007/1025, it must be within 120% of the lease amount. If the estimated market rent exceeds the lease amount by more than 120%, the estimated market rent is capped at 120% - A vacant or unleased property is allowed without LTV restriction - Unit subject to rent control or housing subsidy must utilize current contractual rent to calculate DSCR Refinance Transactions: - Required documentation: - Original appraisal report reflecting tenant-occupied, and - FNMA Form 1007 or 1025 reflecting long-term market rents, and - Executed lease agreement - Leases that have converted to month-to-month are allowed - If lease agreement is not provided, LTV/CLTV is limited to lesser of 70% or per DSCR/FICO/Loan balance matrix

- A vacant property as indicated on the appraisal is allowed subject to the following:
 - LTV/CLTV limits: Lesser of 70%, or the LTV/CLTV based upon the DSCR/FICO/Loan Balance matrix
- Monthly Gross Rents are determined by using the actual lease amount or estimated market rent from 1007/1025. Monthly gross rent is to be evaluated for each unit individually
 - If using the lower of the actual lease amount or estimated market rent, nothing further is required
 - If using a higher actual lease amount, evidence of 2 months of receipt is required, and the lease amount must be within 120% of the estimated market rent from the 1007/1025. If the actual rent exceeds the estimated market rent by more than 120%, the rents are capped at 120%
 - If using a higher estimated market rent from 1007/1025, it must be within 120% of the lease amount. If the estimated market rent exceeds the lease amount by more than 120%, the estimated market rent is capped at 120%
- Unit subject to rent control or housing subsidy must utilize current contractual rent to calculate DSCR
- **DSCR Calculation:**
- Debt Service Coverage Ratio is the Monthly Gross Rents divided by the PITIA (or ITIA) of the subject property
- PITIA: Gross rents divided by PITIA = DSCR; ITIA: Gross rents divided by ITIA = DSCR

Short-Term Rental (e.g. Airbnb, VRBO, FlipKey) Documentation and DSCR Calculation

Short-term rentals are properties which are leased on a nightly, weekly, monthly, or seasonal basis.

- **Short-Term Rental Income – Purchase and Refinance Transactions:**
 - LTV is lesser of 75% for purchase and 70% for refinance, or LTV based upon the DSCR/FICO/Loan balance matrix (excludes condotels)
 - DSCR Calculation:
 - Monthly gross rents based upon a 12-month average to account for seasonality required
 - Gross rents reduced by 20% to reflect extraordinary costs (i.e. advertising, furnishings, cleaning) associated with operating short-term rental property compared to non-short-term property. If the rental documentation referenced below includes expenses, actual expenses should be compared to the 20% expense factor. If actual expenses are less than 20%, a minimum 20% expense factor is required to be utilized. If actual expense exceeds 20%, the actual expense factor should be used
 - PITIA: (Gross Rents x 0.80) divided by PITIA = DSCR; ITIA: (Gross Rents x 0.80) divided by ITIA = DSCR
- When short-term rental income is documented using multiple sources, the lowest source of monthly income is to be utilized for calculating DSCR
- Any of the following methods may be used to determine gross monthly rental income:
 - Short-term rental (STR) analysis form or 1007/1025 may be used. The analysis must include the following:
 - Provide the source of the data used to complete the STR analysis
 - Include comparable STR properties, focusing on room count, gross living area (GLA), location, and market appeal
 - Include daily rental rate and occupancy percentage
 - Factor seasonality and vacancy into the analysis
 - Must be completed by a licensed appraiser
 - The most recent 12-month rental history statement from a 3rd party rental/management service
 - The statement must identify the subject property/unit, rents collected for the previous 12-months, and all vendor management fees. The qualifying income must be net of all vendor or management fees
 - The most recent 12-month bank statements from the borrower/guarantor evidencing short-term rental deposits. Borrower/guarantor must provide rental records for the subject property to support monthly deposits
 - AIRDNA Rentalizer/Property Earning Potential Report accessed using the Explore Short-Term Rental data, must meet the following:
 - Rentalizer (Property Earning Potential Report)
 - Only allowed for purchase transactions

	- Gross rents equal the revenue projection from the Property Earning Potential Report less the 20% extraordinary expense factor - Forecast period must cover 12-months and dated 90-days within the note date - Maximum occupancy limited to 2 individuals per bedroom - Must have three (3) comparable properties similar in size, room count, amenities, availability, and occupancy - Market Score or Sub-Market Score must be 60 or greater as reflected on the Property Earning Potential Report		
Underwriting Requirements			
Credit Score	Use representative credit score of the borrower/guarantor with the highest representative score	Tradelines	- If borrower/guarantor has three (3) credit scores, the minimum tradeline requirement is waived - Minimum: 2 reporting 24-months with activity in last 12-months or 3 reporting 12-months with recent activity
Assets	Minimum of 30-days asset verification required	Reserves	2-months of PITIA - Loan amount > \$1.5MM: 6-months of PITIA - Loan amount > \$2.5MM: 12-months of PITIA - Cash-out may be used to satisfy requirement
Gift Funds	Allowed after minimum 10% borrower contribution	Document Age	120-days
Escrows	Escrows may be waived		
Prepayment Penalty-Investment Property only	Acceptable structures include the following: - Fixed percentage of no less than 3% - Declining structures that do not exceed 5% and do not drop below 3% in the first 3 years Example: (5%/4%/3%/3%/3%) or (5%/4%/3%/2%/1%) - Six (6) months of interest on prepayments that exceed 20% of the original principal balance in a given 12-month time period		- Prepayment periods up to 5-years eligible, see rate sheet - AK, IL, KS, MI, MN, NJ, NM, OH, RI: Penalties not allowed - MS: Only declining prepayment penalty structures are allowed - PA: Penalties not allowed for a loan amount less than or equal to the base figure (\$329,411 for 2026; adjusted annually). Loan amounts greater than \$329,411 are not subject to prepayment restrictions.