

## Series V: DSCR

Maximum LTV/CLTV		>= 1.00			
Minimum Credit Score	Maximum Loan Amount	Purchase	Rate/Term Refinance	Cash-Out Refinance	
	1,000,000	80	75	75	
	1,500,000	80	75	75	
700	2,000,000	75	70	70	
	3,000,000	70	65	65	
	3,500,000	70	65	NA	
	1,000,000	75	75	70	
	1,500,000	75	70	70	
660	2,000,000	70	65	65	
	2,500,000	70	65	65	
	3,000,000	65	NA	NA	
640	1,000,000	75	70	NA	
	1,500,000	65	65	NA	
	2,000,000	65	NA	NA	
	3,000,000	60	NA	NA	
Maximum LTV/CLTV		< 1.00			
	1,000,000	75	70	70	
	1,500,000	75	70	70	
700	2,000,000	70	65	65	
	2,500,000	65	NA	NA	
	3,000,000	60	NA	NA	
680	1,000,000	70	65	NA	
	1,500,000	70	65	NA	
	2,000,000	65	60	NA	
	3,000,000	60	NA	NA	
660	1,000,000	65	NA	NA	
	<u> </u>	Property Type			

- □ Single Family: Attached, Detached
- $\hfill \Box$  2-4 Units and Condominiums: Max LTV/CLTV Purchase 75%, Refinance 70%
- □ Condo Hotel: Max LTV/CLTV Purchase 75%, Refinance 65%, Max Loan Amount \$1,500,000
- □ Rural: Max LTV/CLTV 75% Purchase, 70% Refinance

Housing History	Housing History Credit Event Seasoning		nt Seasoning	Investor Experience			
□1x30x12 – No reduction	1x30x12 - No reduction BK/FC/SS/DIL/PreFC/MC:		reFC/MC:	Experienced Investor: Borrower/guarantor must have a history of owning and managing commercial or non-			
□ 0x60x12 – Max 70% LTV □ >=36 Mo – No reduction		reduction	owner occupied residential real estate for at least 1 year in last 3 years. First Time Investor: A				
Purchase & Max 65% LTV Rate/Term $\square >=$ 24 Mo $-$ Max 75% LTV		ax 75% LTV	borrower/guarantor that is purchasing an investment property for the first time, meaning they have not				
& Cash-out Purchase & Max 70% LTV Rat		70% LTV Rate/Term &	previously owned a property intended for rental income, resale, or other investment purposes.				
				<ul> <li>First time investors eligible subject to the following restrictions:</li> </ul>			
			dification, or Deferral: >	First-time homebuyer not allowed			
		12 Mo		Min credit score: 700			
				<ul> <li>&gt;= 36 Mo seasoning from any credit event</li> </ul>			
				■ 1-Unit only			
				• DSCR > 1.00			
				Must own a primary residence			
Unleased Properties	All long-term rental refinances: A vacant or unleased property is allowed subject to max LTV of 70%. Not applicable for short-term						
	rentals, see short-term rental income section for specific criteria.						
State Eligibility							
<ul> <li>State Overlays for CT</li> </ul>	□ State Overlays for CT, FL, IL, NJ, NY: Max LTV/CLTV limited to 75% for purchase, 70% for rate/term and cash-out transactions, and max loan amount \$2.0MM.						
☐ IL, NY: 2-4 Units not e	ligible						
<ul> <li>Ineligible locations: Pu</li> </ul>	erto Rico, Gu	am, & the US Virgi	in Islands				
	Declining Market						
If the appraisal report identifies the property in a declining market, max LTV/CLTV is limited to 75% for purchase and 70% for rate/term and cash-out transactions							
and the maximum loan amount is limited to \$2.0MM.							
				General Requirements			
Product Type	☐ Fixed Rat	te Terms: 15, 30, 4	0-years	□ 5/6 ARM, 7/6 ARM, 10/6 ARM with 30-year term			
Interest Only (IO)	☐ Min Credit Score: 680 ☐ Max LTV: 75% Purchase, 75% Rate/Term, 70% Cash-Out ☐ 40-year term ARMs eligible with IO feature						
Loan Amounts	□ Min: 100,000 □ Max: 3,500,000						
Loan Amt < 150K	□ Max LTV/CLTV: Purchase 70%, any Refinance 65% (Min DSCR 1.25)						
Loan Purpose	□ Purchase, Rate/Term, and Cash Out						
Occupancy	□ Investment						
Acreage	□ Property up to 5-acres						

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## Series V: DSCR, continued

	General Requirements, continued							
Max Cash-In-Hand	□ LTV ≥ 65% - \$500,000 □ LTV < 65% - \$1,000,000 □ Total equity withdrawn cannot exceed these limits (Not applicable							
Appraisals	to Delayed Financing transactions).  □ FNMA Form 1004, 1025, 1073 with interior/exterior inspection. Appraisal review product required unless 2 <sup>st</sup> appraisal obtained.							
••	☐ 2 <sup>rd</sup> Appraisal required for loans > \$2,000,000.							
Income Requirements								
	Long-Term Rental Documentation and DSCR Calculation							
	□ Purchase Transactions:							
	<ul> <li>Monthly Gross Rents are the monthly rents established on FNMA Form 1007 or 1025 reflecting long term market rents.</li> </ul>							
	o If the subject property is currently tenant occupied, the 1007 or 1025 must reflect the current monthly rent. Monthly gross rent is to be evaluated for each unit							
	individually.							
	If using the lower of the actual lease amount or estimated market rent, nothing further is required.							
	<ul> <li>If using a higher actual lease amount, evidence of 2-months of receipt is required, and the lease amount must be within 120% of the estimated market rent from the 1007/1025. If the actual rent exceeds the estimated market rent by more than 120%, the rents are capped at 120%.</li> </ul>							
	<ul> <li>If using a higher estimated market rent from 1007/1025, it must be within 120% of the lease amount. If the estimated market rent exceeds the lease amount by</li> </ul>							
	more than 120%, the estimated market rent is capped at 120%.							
	A vacant or unleased property is allowed without LTV restriction.							
	<ul> <li>Unit subject to rent control or housing subsidy must utilize current contractual rent to calculate DSCR.</li> </ul>							
	□ Refinance Transactions:							
	Required documentation:							
	Original appraisal report reflecting tenant-occupied, and							
	FNMA Form 1007 or 1025 reflecting long-term market rents, and							
	<ul> <li>Executed lease agreement</li> <li>Leases that have converted to month-to-month are allowed.</li> </ul>							
	<ul> <li>If lease agreement is not provided, LTV/CLTV is limited to lesser of 70% or per DSCR/FICO/Loan balance matrix.</li> </ul>							
	A vacant property as indicated on the appraisal is allowed subject to the following:							
	<ul> <li>LTV/CLTV limits: Lesser of 70%, or the LTV/CLTV based upon the DSCR/FICO/Loan balance matrix.</li> </ul>							
	<ul> <li>Monthly Gross Rents are determined by using the actual lease amount or estimated market rent from 1007/1025. Monthly gross rent is to be evaluated for each unit</li> </ul>							
	individually.							
	<ul> <li>If using the lower of the actual lease amount or estimated market rent, nothing further is required.</li> </ul>							
	If using a higher actual lease amount, evidence of 2-months of receipt is required, and the lease amount must be within 120% of the estimated market rent from the							
	1007/1025. If the actual rent exceeds the estimated market rent by more than 120%, the rents are capped at 120%.							
	If using a higher estimated market rent from 1007/1025, it must be within 120% of the lease amount. If the estimated market rent exceeds the lease amount by							
Income	more than 120%, the estimated market rent is capped at 120%.  O Unit subject to rent control or housing subsidy must utilize current contractual rent to calculate DSCR.							
income.	DSCR Calculation:							
	<ul> <li>Debt Service Coverage Ratio is the Monthly Gross Rents divided by the PITIA (or ITIA) of the subject property.</li> </ul>							
	PITIA: Gross rents divided by PITIA = DSCR, ITIA: Gross rents divided by ITIA = DSCR							
	Short-Term Rental (e.g., Airbnb, VRBO, FlipKey) Documentation and DSCR Calculation							
	Short-term rentals are properties which are leased on a nightly, weekly, monthly, or seasonal basis.							
	□ Short-Term Rental Income – Purchase and Refinance Transactions:							
	<ul> <li>LTV is lesser of 75% for purchase and 70% for refinance, or LTV based upon the DSCR/FICO/Loan balance. (Excludes condotels)</li> </ul>							
	<ul> <li>DSCR Calculation:</li> <li>Monthly gross rents based upon a 12-month average to account for seasonality required.</li> </ul>							
	<ul> <li>Monthly gross rents based upon a 12-month average to account for seasonality required.</li> <li>Gross rents reduced by 20% to reflect extraordinary costs (i.e., advertising, furnishings, cleaning) associated with operating short-term rental property compared to</li> </ul>							
	non-short term property. If the rental documentation referenced below includes expenses, actual expenses should be compared to the 20% expense factor. If actual							
	expenses are less than 20%, a minimum 20% expense factor is required to be utilized. If actual expense exceeds 20%, the actual expense factor should be used.							
	<ul> <li>PITIA: (Gross Rents * .80) divided by PITIA = DSCR, ITIA: (Gross Rents * .80) divided by ITIA = DSCR</li> </ul>							
	□ When short-term rental income is documented using multiple sources, the lowest source of monthly income is to be utilized for calculating DSCR.							
	☐ Any of the following methods may be used to determine gross monthly rental income:							
	<ul> <li>Short-term rental (STR) analysis form or 1007/1025 may be used. The analysis must include the following:</li> </ul>							
	Provide the source of the data used to complete the STR analysis.							
	<ul> <li>Include comparable STR properties, focusing on room count, gross living area (GLA), location, and market appeal.</li> </ul>							
	<ul> <li>Include daily rental rate and occupancy percentage.</li> <li>Factor seasonality and vacancy into the analysis.</li> </ul>							
	<ul> <li>Factor seasonality and vacancy into the analysis.</li> <li>Must be completed by a licensed appraiser.</li> </ul>							
	<ul> <li>Must be completed by a licensed appraiser.</li> <li>The most recent 12-month rental history statement from the 3<sup>rd</sup> party rental/management service.</li> </ul>							
	<ul> <li>The most recent 12-months reliably statement from the 3 party remark management service.</li> <li>The statement must identify the subject property/unit, rents collected for the previous 12-months, and all vendor management fees. The qualifying income must be net</li> </ul>							
	of all vendor or management fees.							
	The most recent 12-month bank statements from the borrower/guarantor evidencing short-term rental deposits. Borrower/guarantor must provide rental records for							
	the subject property to support monthly deposits.							
	AIRDNA Rentalizer/Property Earning Potential Report accessed using the Explore Short-Term Rental data, must meet the following:							
	Rentalizer (Property Earning Potential Report)							



## Series V: DSCR, continued

Underwriting Requirements						
Credit Score	Use representative credit score of the borrower/guarantor with the highest representative score.	Tradelines	☐ If borrower/guarantor has three (3) credit scores, the minimum tradeline requirement is waived ☐ Min: 2 reporting 24-months w/activity in last 12- months or 3 reporting 12-			
Assets	☐ Min of 30-days asset verification required	Reserves	2th on this of PITIA   1   1   1   1   1   1   1   1   1			
Gift Funds	☐ Allowed after min 10% borrower contribution	Document Age	□ 120-days			
Prepayment Penalty - Investment Property Only	<ul> <li>□ Acceptable Structures include the following:</li> <li>○ Fixed percentage of no less than 3%</li> <li>○ Declining structures that do not exceed 5% and do not drop below 3% in the first 3 years.</li> <li>For example: (5%/4%/3%/3%/3%) or (5%/4%/3%/2%/1%)</li> <li>○ Six (6) months of interest on prepayments that exceed 20% of the original principal balance in a given 12-month time period.</li> </ul>		Prepayment periods up to 5-Years eligible, see rate sheet Penalties not allowed in AK, KS, MI, MN, NM, and RI Penalties not allowed on loans vested to individuals in IL and NJ Penalties not allowed on loan amounts less than \$319,777 in PA Only declining prepayment penalty structures allowed in MS Penalties on 1-2 unit properties cannot exceed 1% of the loan balance during the 1° five years in OH			
Escrows	☐ Escrows may be waived, see Section 2.4.5 – Escrow/Impounds for requirements					

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This is intended for mortgage professionals only, not consumers.