



FICO & LTV MATRIX

Advanced Portfolio Gold – Owner-Occupied

	Credit Score	Full Documentation ¹		
Loan Amount		Purchase	Rate & Term	Cash Out
	740	90%	85%	80%
4400 000	720	90%	85%	80%
\$100,000 - \$1,000,000	700	85%	85%	80%
\$1,000,000	680	80%	80%	75%
	660	80%	80%	70%
	740	90%	85%	80%
	720	90%	85%	80%
\$1,000,001 - \$1,500,000	700	85%	85%	80%
\$1,300,000	680	80%	80%	75%
	660	80%	80%	70%
	740	80%	80%	75%
	720	80%	80%	75%
\$1,500,001 - \$2,000,000	700	80%	80%	75%
\$2,000,000	680	80%	75%	70%
	660	75%	70%	70%
	740	80%	80%	70%
	720	80%	80%	70%
\$2,000,001 - \$2,500,000 -	700	75%	75%	65%
\$2,500,000	680	70%	70%	65%
	660	70%	70%	65%
	740	75%	75%	65%
	720	75%	75%	65%
\$2,500,001 – \$3,000,000	700	70%	70%	65%
\$3,000,000	680	65%	65%	65%
	660	N/A	N/A	N/A
	740	75%	75%	65%
<u>.</u>	720	75%	75%	65%
\$3,000,001 — \$3,500,000	700	70%	70%	60%
\$3,500,000	680	65%	65%	N/A
	660	N/A	N/A	N/A



FICO & LTV MATRIX

Advanced Portfolio Gold – Non Owner-Occupied				
		Full Documentation		
Loan Amount	Credit Score	Purchase	Rate & Term	Cash Out
	740	80%	80%	75%
4.00	720	80%	80%	75%
\$100,000 – \$1,000,000	700	80%	80%	75%
\$1,000,000	680	80%	80%	75%
	660	80%	75%	70%
	740	80%	80%	75%
4	720	80%	80%	75%
\$1,000,001 – \$1,500,000	700	80%	80%	75%
\$1,500,000	680	75%	75%	70%
	660	70%	70%	65%
	740	80%	80%	75%
	720	80%	80%	75%
\$1,500,001 -	700	80%	80%	75%
\$2,000,000	680	75%	75%	70%
	660	70%	70%	65%
	740	75%	75%	70%
40 000 000	720	75%	75%	70%
\$2,000,001 -	700	75%	75%	65%
\$2,500,000	680	70%	70%	65%
	660	65%	65%	65%



	Underwriting Specifications
Document Types	 Standard Doc option – 2 yr. verification of income required for Wage Earner and Self-Employment income Limited Doc option – 1 yr. verification of income required for Wage Earner and Self-Employment
Amortization Terms	 Fixed: 15, 30 ARMs: 30 Yr. 5/6, 7/6, 10/6 (Initial Fixed Period/Subsequent Adjustment Periods) I/O: 30 Yr. Fixed I/O (10 yr. I/O followed by 20 yr. amortization) 30 Yr. I/O 5/6, 7/6 ARMs (10 yr. I/O followed by 20 yr. amortization) See Guidelines for qualifying ARM and I/O payments
Interest Only	 FICO: Standard matrix restrictions apply Max 85% LTV Condos – See Condo section below
Loan Amount	• Min. \$100,000
Max LTV	 Per Matrix above Max 85% for 2-4 unit (or per matrix if lower) Condos – See Condo section below Interest only – Max 85% Declining Markets – subtract 5%
Determining LTV	Ownership Seasoning is from closing date of prior loan as per final CD/Settlement Statement to Note Date of new loan Purchase Use lesser of appraised value or purchase price Rate and Term/No Cash-Out Use current appraised value Cash-Out For properties owned < 12 months, LTV is calculated using the lesser of the original purchase price + documented improvements or the appraised value. Current value may be used with: Max LTV: Max LTV: Owner Occupied 75% Second Home or Investment 70%
Temporary Buydowns	Not allowed
Age of Documents	Age (in calendar days) at Note date: Credit: 120 Income: 120 Assets: 120 Appraisal: 360 (> 120 days requires 1004D Update within 120 days) VVOE (wage earner): 10 Self-Employed Business Existence: 20 HOA cert: 180 Flood cert: 120 A 10-day variance may be granted case by case to accommodate closing delays Prelim: 120 Age (in calendar days) at Application date: Income: 30 (if the document is used for current receipt or YTD amounts) Assets: 45 (monthly), 90 (quarterly)
Mortgage/Housing History	
Minimum FICO	660
Bankruptcy History	Chapter 7/11– 48 months from discharge date to Note Date Chapter 13 – 48 months from filing date to Note date; must be discharged/dismissed min. 12 months



Foreclosure, Short Sale,	
Deed-in-Lieu, Pre- foreclosure Sale	
Toreclosure Sale	
	48 months prior to Note date
Loop Mode/Dovernment	Must be completed > 12 months prior to the Note Date
Loan Mods/Payment Deferrals	Must be completed > 12 months prior to the Note Date
Deletrais	
	If any payments were not made on time as per the Note during Forbearance, must be reinstated > 12
Forbearance	months prior to the Note Date
	If all payments were made on time as per the Note during Forbearance, no seasoning required
	Forbearance must be completed/reinstated
	All judgments affecting title must be paid off
	Court ordered judgments not on title may be excluded if the borrower is currently in a repayment
Judgements	agreement with the creditor:
	 A minimum of 3 months has elapsed, and timely payments have been made, AND the payment is
	included in the DTI ratio
	All liens affecting title must be paid
	All income tax liens (federal, state, local) must be paid off at or prior to closing, unless:
	The borrower is on a payment plan, AND
	A minimum of 2 payments have been made, AND
	The account is current, AND
Liens	The monthly payment is included in the DTI ratio
	Document with a copy of the Plan and payment history from lien holder, cancelled checks, or bank
	records to show payments made
	 Refinance transactions require subordination agreement from the taxing authority and the balance must be included in the CLTV
	 See guidelines regarding Past Due Federal Tax Liens not on a repayment plan
Multiple Derogatory Credit Events	Allowed so long as seasoning is met on each
LVCIIG	
	Medical Collection do not need to be paid Collection and the process of the process of the part
	Collections and non-mortgage charge-offs may remain open if:
	Borrower can qualify with a 5% payment added to the DTI, OR
Collections/Charge-offs	Borrower has sufficient reserves to cover the balance and any other reserves required A Unite 2nd because and Investments:
	2-4 Units, 2 nd homes, and Investments:
	• >= 24 months must be paid if > \$10,000
	• < 24 months must be paid if > \$5000
	 All others must have the 5% payment applied as per above 50%, OR
	• 55% with:
	Min residual income \$3500
	o Max 80% LTV/CLTV
DTI	 Primary Residence only unless 2 Yrs. Standard Doc
	 Min 700 FICO only unless 2 Yrs. Standard Doc
	o No FTHB
	Asset Utilization and FTHB: Max 45%
	Asset Utilization and < 12-month housing history: Max 43% Positive I have represented to the array of t
	Residual Income is the amount of monthly income remaining once a borrower has paid all monthly debt obligations.
	obligations. • Required for loans with DTI > 43%
Residual Income	Calculation:
	Gross Monthly Income – Total Monthly Obligations included in DTI
	• Minimum:
	 DTI > 50%: \$3500, otherwise \$2500 + \$150/dependent
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Credit Scores	 At least one borrower must have a valid score from at least 2 of the 3 agencies Use the middle of 3 scores or the lower of 2 scores for each borrower Use the Primary Wage Earner score for loan eligibility known as the Decision Credit Score, except for Asset Utilization/Depletion which uses the lowest score of all borrowers NOTE: income may not be manipulated and/or reduced to meet eligibility or pricing requirements When both borrowers are self-employed with equal ownership in a joint business, use the highest score among the borrowers
Credit History	Minimum Tradelines Not Required Minimum Tradelines are not required when the Primary Wage Earner has credit scores reporting from all 3 credit bureaus (Transunion, Equifax, Experian) Minimum Tradelines Required (Above Not Met) Minimum Tradelines (must have activity in the last 12 months): 3 opened or closed for a min. 12 month, OR 2 opened or closed for a min. 12 months, OR I mortgage or installment loan opened for a min. 12 months, OR All the following: 8 tradelines, 1 must be mortgage or rental history 1 tradeline open and reporting for a min. 12 months 8 yr. established credit history Tradelines with recent serious adverse history not acceptable NOTE: A mortgage not reporting on credit may be used to meet a tradeline Unacceptable Tradelines: Collection accounts Charge-offs Foreclosures Deed-in-Lieu of foreclosures Short sales Pre-foreclosure Sales Accounts discharged through BK Accounts in deferment Accounts being paid through a chapter 13 Trustee Non-Traditional Credit as defined by FNMA Accounts on which borrower is not obligated Authorized User
Rental Income	 Rental income from Subject Investment properties and Non-Subject properties may be used as qualifying income Rental income from the borrower's primary residence is ineligible unless it is a multi-unit property, and the rental income is derived from the non-owner-occupied unit(s) Rental income from an ADU is not allowed Follow FNMA Guidelines for Documentation and Income Calculations Short Term rentals are not allowed
Short-Term Rentals	Not Allowed
Cash In Hand	 Rate Term – lesser of 2% or \$5000 Cash Out - Unlimited



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	All Secondary is measured from acquisition data of property par final CD/Settlement Statement to the Nata
	Seasoning is measured from acquisition date of property per final CD/Settlement Statement to the Note date of the new loan
	Any Loan Purpose
	No seasoning required for properties recently acquired through inheritance or other legal process (e.g.
	divorce)
	Rate and Term/No Cash-Out Refinance
	At least one borrower must be on title at the time of the application
	For business entities, at least one eligible personal guarantor (see Closing in Business Entity section of
Refinance - Seasoning	guidelines) must have been a member/owner of the business entity at the time of the application
	Cash-Out
	If there has been a prior cash-out transaction within the past six (6) months of the Note date, the loan is inclinible for each part.
	 ineligible for cash out. At least one borrower or one member/owner of the borrowing business entity must have owned the
	property for a minimum of 6 months
	For properties owned < 12 months, LTV is calculated using the lesser of the purchase price + documented
	improvement or the appraised value. Current value may be used when:
	o LTV is:
	➤ Owner Occupied <= 75%
	➤ Second Home or Investment <= 70%
	Excluding Mortgage Debt – Borrower is Cosigner/Coborrower
	The party making the payments must be obligated on the mortgage
	The borrower may not be using rental income from the property to qualify
	If the borrower is on title to the property, it must be included in the max financed properties, if applicable
	Accounts must be 0*30 < 6 months
	Document with:
	 Copy of the Note or other definitive documentation to show the payee is obligated
	 Most recent (as of application date) 6 months proof the other party is making the payments
	(cancelled checks, bank records, etc)
	Excluding Non-Mortgage Debt
	Includes: installment loans, student loans, revolving accounts, lease payments, alimony, child support, and
	separate maintenance
	The other party does not need to be obligated on the debt
	Transfer of ownership to the other party is not required, but if borrower is still an owner the property must
	be considered in max financed properties, if applicable
	Accounts must be 0*30 < 6 months
	Document with:
Contingent Liabilities	 Most recent (as of application date) 6 months proof the other party is making the payments
	(cancelled checks, bank records, etc)
	Excluding Debt Awarded to Another Party via Court Order or Divorce/Separation
	Debt awarded to former spouse or other party via court order may be excluded from the DTI Ratio
	Document with: Convert the diverse decree constraint arrangement or count and a guarding the debt to the other.
	 Copy of the divorce decree, separation agreement or court order awarding the debt to the other
	party Evaluating Debt Assumed by Another Borty
	 Excluding Debt Assumed by Another Party Debt assumed by another party with release of liability may be excluded from the DTI ratio
	Document with:
	 Copy of the Assumption Agreement and/or Release of Liability <u>document</u> Business Debt
	Business debt on the borrower's personal credit report must be included in the DTI ratio unless
	documentation is provided evidencing business pays the debt
	Debt must be at least 6 months old as of application date and 0*30 < 6 months
	Document with:
	Document with:
	 Most recent (as of application date) 3 months proof payment made by business (cancelled checks,
	bank statements, other bank records, etc.)
	Datik Statements, Other Datik records, etc.)



First-Time Home Buyer	 A First Time Homebuyer is an individual that has not owned a home or been borrower on a mortgage in the 3-year period preceding the Application Date For multiple applicants, as long as one borrower is not a First Time Homebuyer, then any restrictions for First Time Homebuyer will not apply Borrowers with a documented 24-month rental payment history are NOT subject to First Time Homebuyer restrictions (institutional VOR or VOR with 24 months cancelled checks/bank statements/money order/etc. for private parties required) O*30 12-month rental history required or: LTV may not exceed 80%, AND DTI may not exceed 45% Any part of 12-month housing history must be 0*30 Maximum payment shock of 250% or minimum 6 months PITIA reserves required Primary Residence and 2nd Home only
Reserves	 Gold: <= \$1.5M: 6 months >\$1.5M: 9 months >\$2.5M: 12 months >85% LTV: 12 months First Time Homebuyers: additional 6 months (may be waived case by case for borrowers with an otherwise strong credit profile) Departure Residence – using Rental Income: additional 3 months Foreign Nationals: additional 6 months Escrow waiver: minimum 12 months Reserves are based on the full PITIA payment, except for Interest Only, then based on the ITIA Assets used for income (unless a business bank statement used for bank statement income – see Asset section) or pledged as collateral may not be used for reserves Gift funds may not be used for reserves Cash out may be used to meet reserve requirements if: Loan amount <= \$1.5M and LTV <= 75% (65% for Foreign National) Loan amount >= \$1.5M and LTV <= 65% (60% for Foreign National) Not allowed for Asset Utilization
Gift Funds	 Allowed for any occupancy: Primary Residence and 2nd Home – no minimum borrower contribution, all funds to close may come from gift Investment Property – minimum 5% contribution from borrower's own funds for LTV > 75% Not allowed for WVOE program May not be used for reserves
Condominiums	Warrantable: No LTV Restrictions Non-warrantable: Max 80% LTV/CLTV Florida – see guidelines Follow FNMA guidelines regarding Detached, 2-4 Unit, Limited, and Full Reviews Loans that do not meet FNMA guidelines are non-warrantable Allowable non-warrantable characteristics – see guidelines
Geographic	MS not allowed
Prepayment Penalties	 0-5 yr. pre-payment penalties available Not allowed in AK, KS, MI, MN, NM, OH, RI Not allowed on loans vested to individuals in IL and NJ Not allowed on loan amounts < \$278,204 in PA Only declining structures are allowed in MS



	Appraisal Valuation
Appraisal Requirements	 All real estate appraisals must be performed according to the Uniform Standards of Professional Appraisal Practice (USPAP) All real estate appraisals must be performed according to Fannie Mae® guidelines, including Universal Appraisal Dataset (UAD) requirements (FNMA SSR required) All appraisals must comply with any requirement for higher priced mortgage loans (HPMLs), if applicable. All appraisals must comply with the Appraisal Independence Requirements The appraiser must not have a direct or indirect interest, financial or otherwise, in the property or in the transaction. Unless otherwise stated in this matrix, all Fannie Mae guidelines apply to appraisal process and value determination. Transferred Appraisals are allowed – see Appraisal Transfer Job Aid – for requirements Re-use of an Appraisal from a prior closed transaction not permitted unless Delayed Financing (see Delayed Financing section) or for a Rate and Term DSCR loan with the same borrower (cannot be a transferred Appraisal) Appraisers must be State Certified State Licensed and Trainees as sole appraiser are not permitted An unlicensed or uncertified appraiser who works as an employee or subcontractor of a certified appraiser may perform a significant amount of the appraisal if the appraisal report is signed by a certified appraiser and is acceptable under state law. A minimum of 1 Full Appraisal is required for every loan
Appraisal Review	Loan Amount <= \$2M:
Age of Appraisal	 Appraisal must be dated within 365 days of the Note date. Recertification of value required if the appraisal is not dated within 120 days of the Note date Recertifications of value (1004 Update) extend the Appraisal for 120 days: If the 1004D Update indicates that the property value has declined, a new appraisal is required The original appraiser should complete the appraisal update; however, substitute appraisers may be used. When updates are completed by substitute appraisers, the substitute appraiser must review the original appraisal and express an opinion about whether the original appraiser's opinion of market value was reasonable on the date of the original appraisal report The file must be noted as to why the original appraiser was not used.
Declining Markets	 Declining Markets are determined by the appraisal 5% LTV reduction



— PKI.	
	• Rural
	Live/Work condos
	Common Interest Apartments
	• Co-ops
	Manufactured/Mobile Homes (Modular acceptable per FNMA)
	Houseboat
	Geodesic Domes
	Earth/Berm Home
	Timeshares/Fractional Ownership
	Properties under construction
	Unique properties
	Theme Park/Resort Properties
	Properties used for cultivation, distribution, manufacture or sale of marijuana
	Boarding Houses/B&B
	Assisted Living/Continuing Care
	Properties on Native American land
	Working Farms, Ranches, Orchards (Hobby Farms allowed case by case)
	Agricultural Type properties (note: agricultural zoning in areas that are primarily residential is acceptable, so long as
	subject does not have agricultural use)
	• 5+ units
Ineligible Properties	Vacant Land
	Land Development Properties
	Properties without a full kitchen. A full kitchen must have at a minimum:
	o Refrigerator
	o Stove
	 Food storage and prep areas
	o Sink
	 External venting
	Properties without a bathroom
	See Condominium section for additional condo restrictions
	Properties not readily accessible by roads that meet local standards
	 Properties not suitable for year-round occupancy (regardless of location)
	Properties currently listed for sale
	Properties less than 500 sq. ft.
	 Properties > 40 acres (see Lot Size section)
	Condotels
	• Leaseholds
	Short Term Rentals
	Group Homes
	Commercial Purposes (assisted living, day care, rehab, half-way houses)
	Mixed Use
Lot Size Listed for Sale	Must be less than 40 acres
	Cannot be rural
	 Properties > 10 acres <= 40 acres must meet the following:
	o Maximum land to value 35%
	No income producing attributes
	 > 20 acres must be 10% below max LTV/CLTV/HLTV
	Hypothetical values excluding acreage above max not allowed
	Lot size must be typical for the area
	Properties currently listed for sale are ineligible
	Must be off the market for 6 months as of the application date, OR
	Must be off the market prior to the Note date and reduce the max LTV by 10%
	LTV reduction may be waived with a 3 yr. pre-payment penalty (when allowed)
	Signed and dated letter of explanation required
Log Homes	Primary or 2 nd Home
	• Max 80% LT
	The appraisal should provide a reliable opinion of market value supported by at least 2 similar log home comparables
Escrow Holdback	Not allowed
	1100 01101101



	C5 and C6 condition and Q6 quality not allowed	
	• Incomplete items or conditions that that affect the health, safety, soundness or structural integrity of the property must be repaired/remedied prior to closing. Examples:	
	 Cracks or settlement in the foundation 	
	 Water seepage 	
Property Condition	 Active roof leaks 	
, ,	 Curled or cupped roof shingles 	
	 Inadequate electrical service or plumbing 	
	o Broken Windows	
	 A 1004D completion report with photos must be provided to show the work has been completed 	
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