

## Wholesale 2nd Lien AVM Eligible Workflow

- 1. Request disclosures per standard procedure
- 2. If eligible for an AVM, Disclosure Desk will run all available AVMs for the product until an AVM is ran with an acceptable confidence factor that supports the value
- 3. Depending on the results of the AVM, the following occurs:
  - If the value is greater than the estimated value:
    - o Disclosure Desk will proceed with the AVM for value and fees:
      - \$100 AVM, \$105 Property condition Report) and email the Broker the AVM value
      - Broker to order an Exterior Property Condition Report in lieu of an Appraisal
    - o Disclosure Desk will email the Broker the AVM value
    - Broker to order a 2<sup>nd</sup> Lien Exterior Property Condition Report from our Appraisal Team in lieu of an Appraisal
  - If value is lower than the estimated value, Disclosure Desk will email the Broker the value and the Broker may:
    - o Restructure to the lower value and use the AVM, or
    - o Approve moving forward with current value and an Appraisal
  - If no AVM is received with an acceptable confidence factor, Disclosure Desk will proceed with disclosures with an Appraisal Fee and email the Broker that no AVM was received